

December 2, 2005

Mr. Randolph A. Stankie
Vice President
Acuity-vct, Inc.
4807 Rockside Road, #370
Cleveland, Ohio 44131



Dear Randy,

I would like to take this opportunity to commend you and your staff on the tremendous success we have achieved utilizing Acuity's Video Capture System at the Rock and Roll Hall of Fame and Museum. The goal of our organization is to provide our guests with a high quality experience during their visits while ensuring that all of our facilities, displays and memorabilia are totally secure. Acuity's system has been a key solution that has enabled us to accomplish both.

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In our business, security is a critical component to achieving success. The very first question artists ask when they lend or donate artifacts to the Rock Hall is for a description of how we will secure the artifacts from loss and damage. In fact, this was one of the main reasons we decided to replace our antiquated video surveillance system that had previously been in place.

When we began our evaluation, several priorities emerged that would determine which security solution we would choose. Each vendor's product was scored in categories including reliability, flexibility, storage capacity, features, space requirements, roadmap, and cost competitiveness. It was also important that the selected vendor could demonstrate corporate stability, a commitment to service and would work with us as a partner. As our process unfolded, Acuity emerged as the clear winner.

Since our initial implementation, we have also developed new features including a custom alarming system. Though we originally looked at other products including a series of lasers for this implementation, we found that Acuity could customize a solution leveraging the existing VCS system that was already in place. Not only was this more cost effective, but it also met our needs completely. In short, Acuity customized a solution around our needs instead of the approach your competitors took of trying to change our requirements to match their existing products.

Thanks again for your support and introducing us to your fine product. I'd recommend Acuity to any organization looking for a true security and application development partner. You are welcome to bring any potential customers to visit us our museum to see the VCS in action.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Uhl".

Mark Uhl
Sr. Director of Engineering & Facilities